

L3HARRIS CY2020 FOURTH QUARTER

Regulation G Disclosures



To supplement our condensed consolidated financial statements presented in accordance with U.S. generally accepted accounting principles (GAAP), we provide additional financial measures that exclude or include amounts, or are subject to

Reconciliation of Non-GAAP Financial Measures – Earnings Release Information



Total Backlog

(In millions)

Backlog at January 1, 2021	<u>\$ 21,670</u>
Backlog at January 3, 2020	\$ 20,551
Adjustments (A)	(405)
Organic Backlog	<u>\$ 20,146</u>
Organic backlog growth	<u>\$ 1,524</u>
Organic backlog percentage growth	<u>7.6 %</u>

A. Adjustments to exclude backlog attributable to each divested business as of January 3, 2020, including \$380 million of backlog associated with the airport security and automation business, which was divested during the quarter ended July 3, 2020.

Reconciliation of Non-GAAP Financial Measures – Earnings Release Information



L3 Pre-Merger Adjusted Free Cash Flow

(In millions)	Two Quarters Ended June 28, 2019	
Net cash provided by operating activities	\$	414
Less capital expenditures, net of dispositions		(98)
Free cash flow		316
Net cash provided by operating activities of discontinued operations		(19)
Tax and transaction payments related to divestitures		1
Cash used for deal and integration costs		68
Adjusted free cash flow	\$	366